



MEDICAL MUTUAL OF OHIO®

Medical Mutual®
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MedMutual.com



TO: Valued Group Officials

FROM: Steffany Larkins 
Executive Vice President, Chief Sales and Marketing Officer

DATE: July 27, 2017

RE: UH Main Campus Joins Medical Mutual SuperMed Network

Today, I have very exciting news from Medical Mutual. For the first time in more than 20 years, University Hospitals main campus will be included in our SuperMed network. This means, effective October 1, 2017, the following UH facilities, previously unavailable to your plan participants, will now be accessible at your plan's highest benefit level:

- UH Cleveland Medical Center – including MacDonald Women's Hospital
- UH Seidman Cancer Center
- UH Rainbow Babies & Children's Hospital
- UH Bedford Medical Center

All other UH facilities remain in the SuperMed network so, as of October 1, Medical Mutual will cover services across the entire UH health system. Your plan participants who seek care at University Hospitals will no longer need to request a waiver or go through an exception process no matter which UH facility they choose.

You probably have questions related to how the agreement with University Hospitals affects our rates and our relationships with other health systems in Northeast Ohio, in particular, the Cleveland Clinic. Our relationship with the Cleveland Clinic is strong and Clinic facilities and providers remain a part of the SuperMed network. Adding University Hospitals is anticipated to have an overall favorable impact to both access to and total cost of healthcare for our groups.

Because of the agreements now in place with University Hospitals, the Cleveland Clinic and other major health systems, our pricing advantage now extends across the market in Northeast Ohio. We're pleased to share this advantage with you.

We're thrilled this agreement has been reached and we'll continue to work hard to offer you the best products in the region. If you have questions about the network additions, I encourage you to contact me directly or call your Medical Mutual representative.

Thank you for your business with Medical Mutual.